



## About Us

### Who We Are

Haley Guiliano started as the patent practice spin-off from Ropes & Gray LLP. The Haley Guiliano team has extensive experience with representing clients of all sizes and across a multitude of industries around the globe in connection with intellectual property matters. All of our attorneys and patent agents have technical and scientific backgrounds, many of whom have graduate degrees. We are used to counseling and representing clients on high stakes complex matters - relying on both our legal analysis expertise and technological know-how.

We tailor our relationship for every one of our clients, recognizing that a cookie-cutter approach to IP representations is not adequate. We make it a point to understand our client's business, its needs, and its goals. This underpins the work that we perform in the course of our representation.

Haley Guiliano is selective in hiring talented candidates with exceptional legal and technical/scientific backgrounds. We invest in our legal team and support staff. This includes providing each person with opportunities to work on a wide scope of projects in addition to specializing in a respective practice area. Haley Guiliano has developed an environment that fosters professional development and collegiality.

As a client, this means your matters will be handled by a team of Haley Guiliano professionals with a broad range of experience, who are able to learn about your business and your needs. This institutional knowledge will be a continuous mainstay during the course of our representation.

### Having a substantial and diverse set of resources allows Haley Guiliano to staff matters that require complex interdisciplinary analysis.

For example, when a matter requires expertise in several distinct areas of technology, we are able to draw the necessary resources from our pool of patent professionals, each of whom has a background in science and/or technology. Likewise, when a matter involves complex legal issues, we are able to efficiently leverage the firm's legal expertise to ensure that an appropriate level of analysis is provided for every issue.

### It is not enough to merely obtain a patent; that patent must provide value to the client.

All of our senior patent professionals have experience in patent litigation and other contested proceedings, patent licensing, third party risk analysis, and monetization. In preparing patent applications and prosecuting patent applications in patent offices around the world, we leverage our experience and knowledge to ensure that our clients' patents withstand scrutiny and are meaningful in reaching business goals.

### Our reach.

Haley Guiliano is an international IP boutique law firm. In the United States, we are located in the hearts of innovation – Silicon Valley and New York City. In Europe, we are emerging as the IP legal service provider of choice because our clients appreciate the value added and coordinated advice due to our cross-border synergies. In addition, Haley Guiliano maintains a strong international network of local IP counsel across the globe. We regularly work on client matters worldwide.